



March 21, 2023

AWARD NOTICE
BL028-23
Inspection, Maintenance and Repair of Cranes and Hoists on an Annual Contract

Pursuant to the bids received on March 21, 2023 for BL028-23; Inspection, Maintenance and Repair of Cranes and Hoists on an Annual Contract the bid has been awarded to Material Handling Systems, Inc. in the base bid amount of \$150,000.00. Please note the enclosed bid tabulation.

We appreciate your bid and interest in Gwinnett County.

Sincerely,

A handwritten signature in blue ink that reads "Jake Scarpone".

Jake Scarpone
Purchasing Associate II

JS/km

Enclosure

BID TABULATION

BL028-23

Inspection, Maintenance and Repair of Hoists and Cranes on an Annual Contract
 Department of Water Resources

				Crane Safety Associates of America, Inc. (OC)		Material Handling Systems, Inc. (OS)	
ITEM #	DESCRIPTION	APPROX. QTY		UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
Quarterly Hoist and Crane Maintenance							
1	10-ton Capacity & Larger	10 EA		\$285.00	\$2,850.00	\$110.00	\$1,100.00
2	5 - 10-ton Capacity	40 EA		\$190.00	\$7,600.00	\$110.00	\$4,400.00
3	Less Than 5-ton Capacity	70 EA		\$190.00	\$13,300.00	\$85.00	\$5,950.00
4	Jib Crane	2 EA		\$190.00	\$380.00	\$65.00	\$130.00
Semi-Annual Hoist and Crane Maintenance							
5	10-ton Capacity & Larger	10 EA		\$285.00	\$2,850.00	\$110.00	\$1,100.00
6	5 - 10-ton Capacity	40 EA		\$190.00	\$7,600.00	\$110.00	\$4,400.00
7	Less Than 5-ton Capacity	70 EA		\$190.00	\$13,300.00	\$85.00	\$5,950.00
8	Jib Crane	2 EA		\$190.00	\$380.00	\$65.00	\$130.00
Annual Hoist and Crane Maintenance							
9	10-ton Capacity & Larger	10 EA		\$380.00	\$3,800.00	\$140.00	\$1,400.00
10	5 - 10-ton Capacity	40 EA		\$285.00	\$11,400.00	\$140.00	\$5,600.00
11	Less Than 5-ton Capacity	70 EA		\$285.00	\$19,950.00	\$110.00	\$7,700.00
12	Jib Crane	2 EA		\$285.00	\$570.00	\$79.00	\$158.00
Labor Rates and Parts Mark-Up for Repairs							
13	Technician - Repair during normal hours; Monday - Friday, 7:00 a.m. to 3:30 p.m.	300 HR		\$95.00	\$28,500.00	\$100.00	\$30,000.00
14	Technician - Repair after hours; Monday - Friday, After 5:00 p.m., Weekends & Holidays	30 HR		\$142.50	\$4,275.00	\$150.00	\$4,500.00
15	State percentage of mark-up above cost for repair or replacement parts (not to exceed 10%)	\$40,000		10%	\$44,000.00	6%	\$42,400.00
TOTAL				\$160,755.00		\$114,918.00	
Will Vendor Hold Pricing Firm? Renewal Option 1				3% Increase		1% Increase	
Will Vendor Hold Pricing Firm? Renewal Option 2				3% Increase		2% Increase	
Will Vendor Hold Pricing Firm? Renewal Option 3				3% Increase		2% Increase	
Will Vendor Hold Pricing Firm? Renewal Option 4				3% Increase		2% Increase	

Recommended Vendor:

Material Handling Systems, Inc.
 Attn: Henry Manson
 2741 NE 4th Avenue
 Pompano Beach, FL 33064
 Phone: 954-263-5316
 vpgrowth@mhscrane.com